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Taiming Assurance Broker Co., Ltd

**Investor Conference
2025 Q3 Review**



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CONTENTS

- 01 Market Overview
- 02 Business Performance
- 03 Q & A



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Market Overview

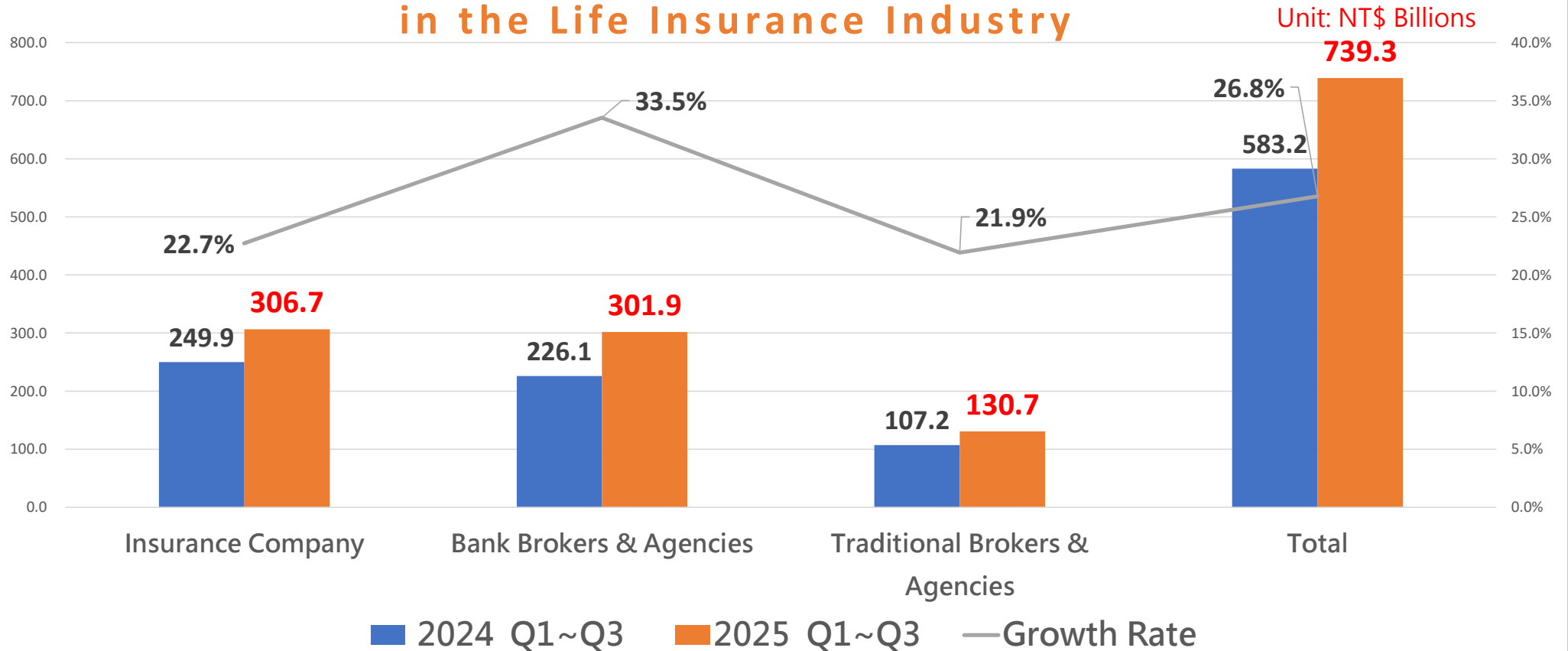
Source:

Taiwan Insurance Institute

The Life Insurance Association of the Republic of China

Market Overview

Statistics of First-Year Premium Income by Source in the Life Insurance Industry



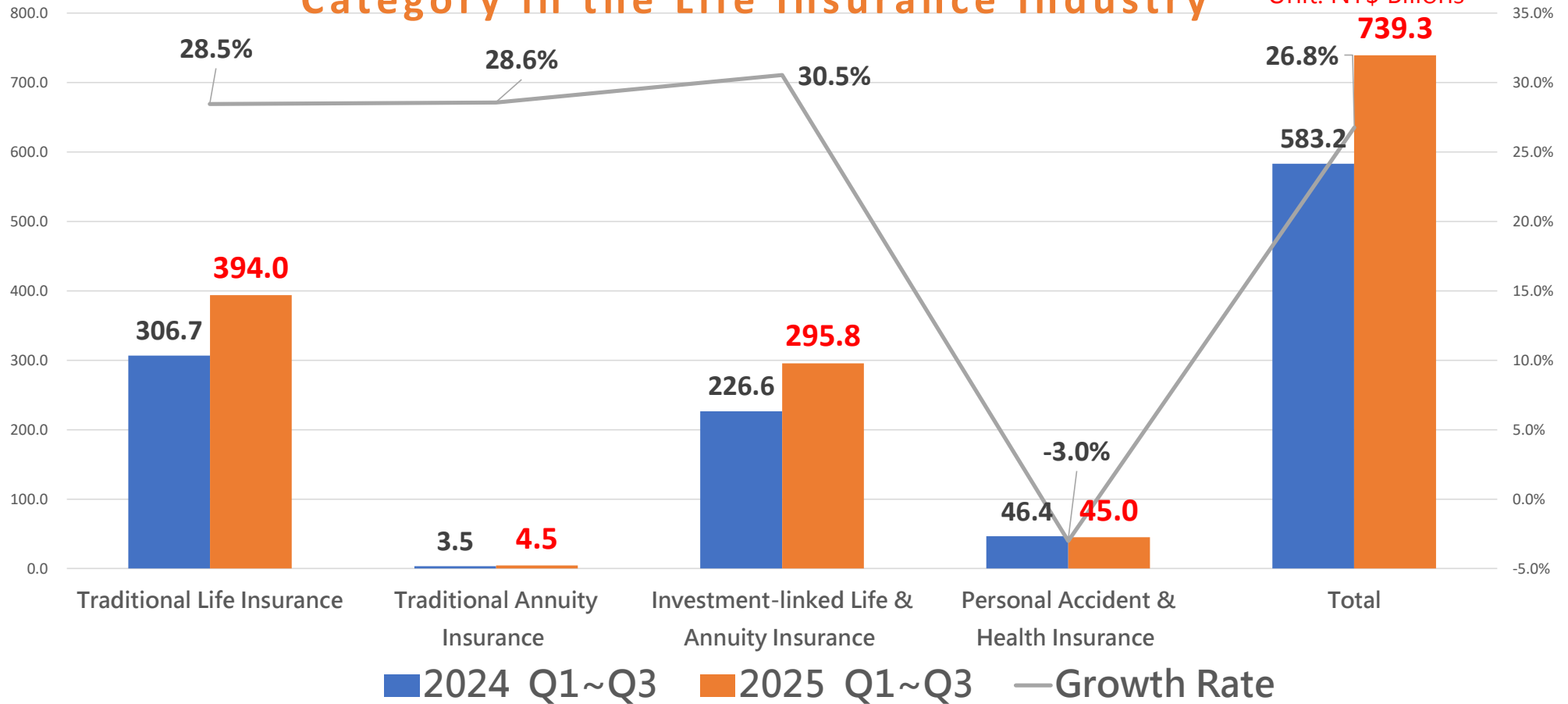
Note: Premium income figures are based on the statistics of premium income and liabilities published by the Life Insurance Association, with liabilities (classified as investment contracts) included in the total. (Same applies hereinafter.)



Market Overview

Statistic of First-Year Premium Income by Product Category in the Life Insurance Industry

Unit: NT\$ Billions

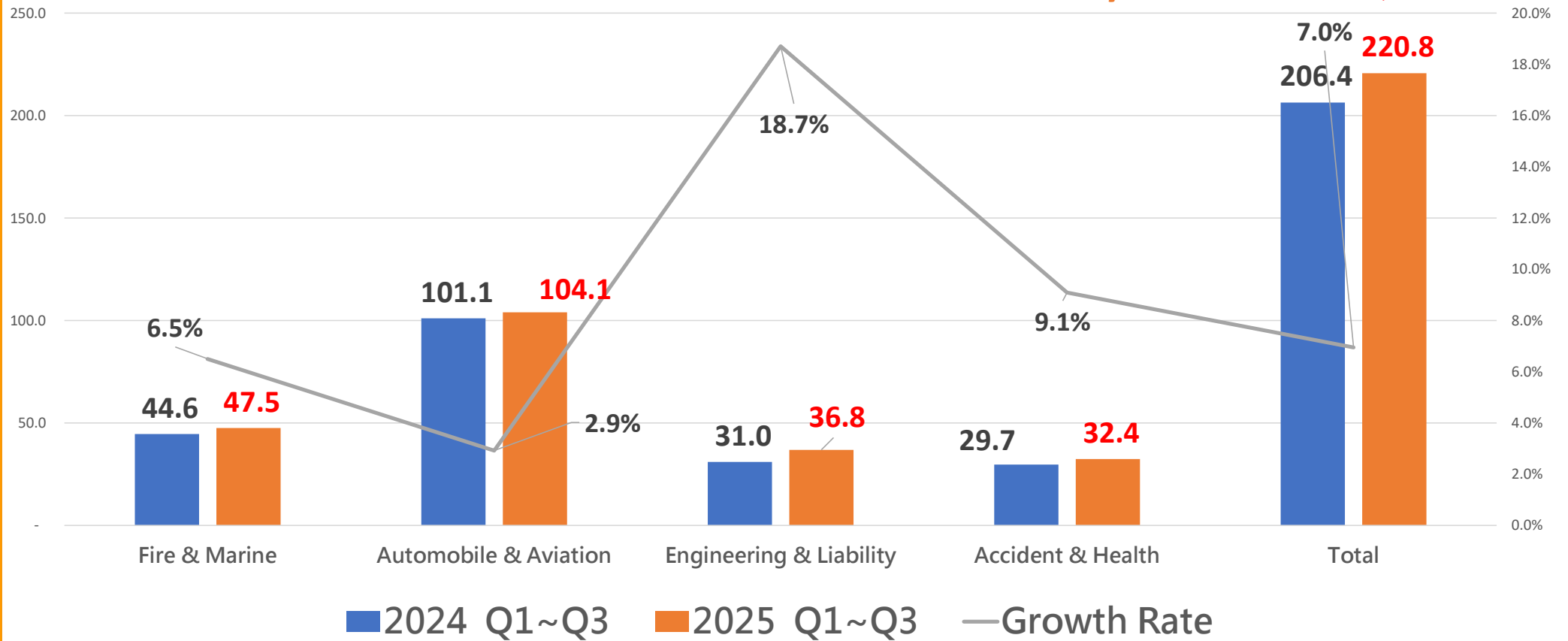


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Market Overview

Statistics of Premium Income by Product in Non-Life Insurance Industry

Unit: NT\$ Billion



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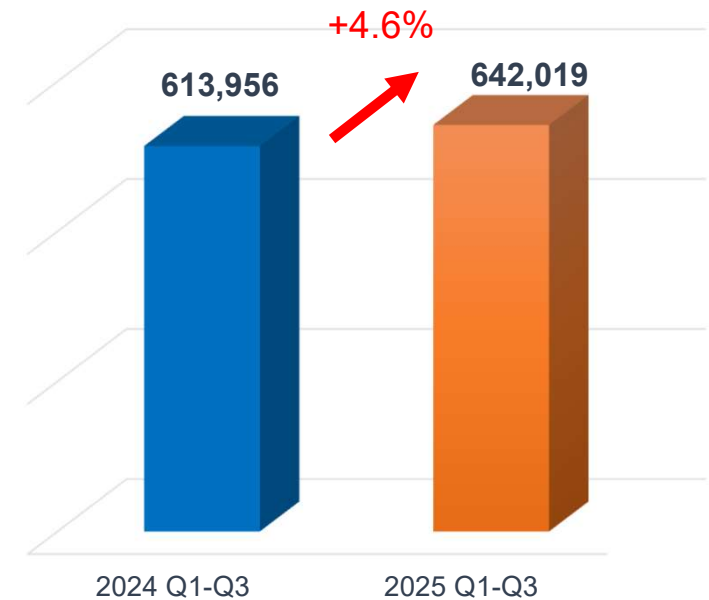
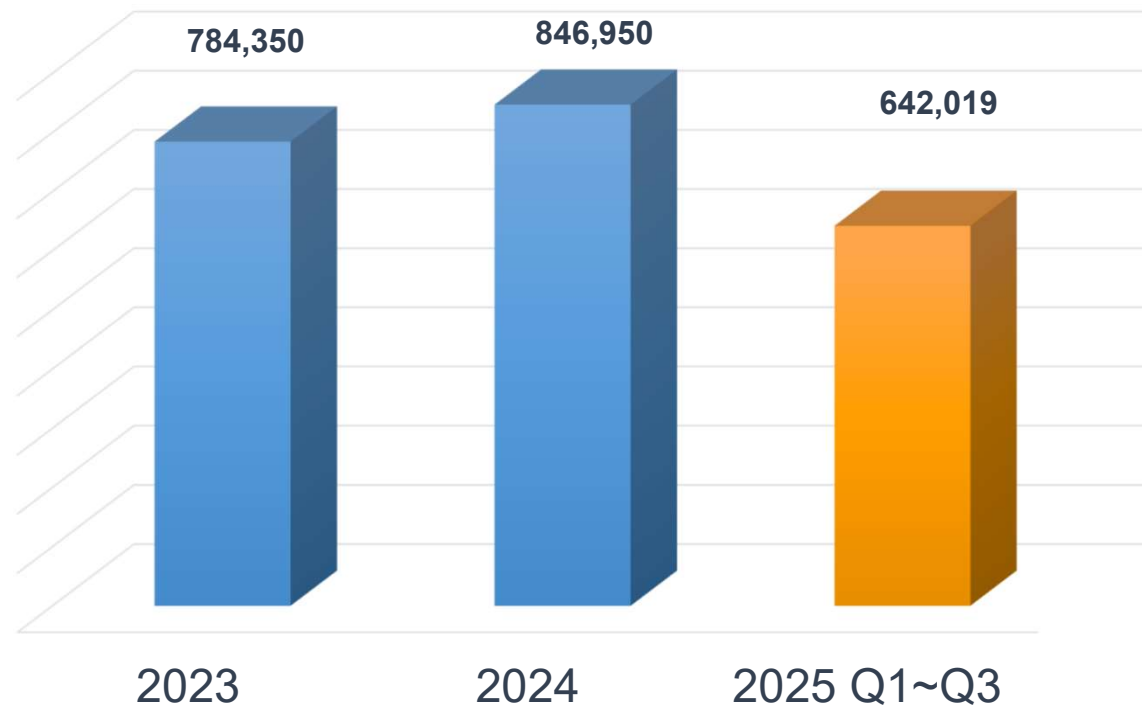
Business Performance

Business Performance

Operating Revenue

Unit: NT\$ Thousand

2024 vs 2025 Q1-Q3 Revenue



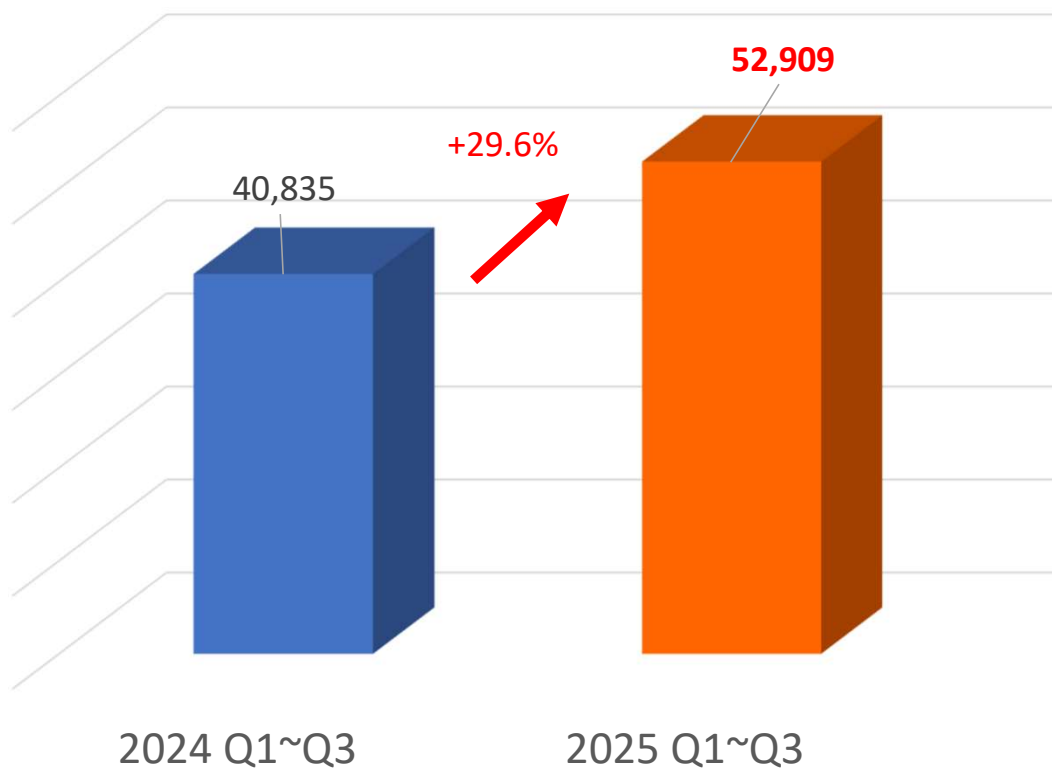
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Business Performance

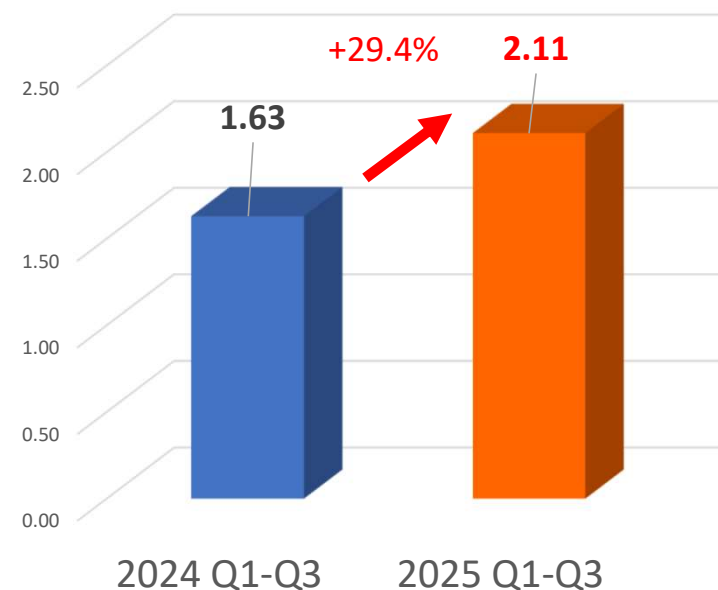
Consolidated Comprehensive Income

UNIT: NT\$ Thousand



UNIT : NT\$ Per Share for EPS

2024 vs 2025 Q1-Q3 Earnings Per Share



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Business Performance

Consolidated Statement of Comprehensive Income

Unit : NTD\$ Thousand ;EPS Unit : NTD\$

Item	2025 Q1-Q3	%	2024 Q1-Q3	%	YoY
Operating Revenue	\$642,019	100%	\$613,956	100%	4.6%
Gross Profit	112,629	17%	99,188	16%	13.6%
Operating Expenses	77,352	12%	70,475	11%	9.8%
Net Operating Profit	35,277	5%	28,713	5%	22.9%
Non-Operating Income & Expenses	25,497	4%	18,816	3%	35.5%
Net Income Before Tax	60,774	9%	47,529	8%	27.9%
Income Tax Expenses	7,865	1%	6,694	1%	17.5%
Net Profit for the Year	\$52,909	8%	\$40,835	7%	29.6%
Earnings Per Share	\$2.11		\$1.63		29.4%
*The above financial data are prepared based on IFRSs.					
*The EPS calculation basis for the second quarter of 2025 is 25,024 thousand shares.					



Business Performance

營收穩健成長 / Steady Revenue Growth



顯示公司業務持續擴張。
Demonstrating continuous business expansion.

獲利能力大幅提升 / Significant Profitability Increase



Q1-Q3 稅後淨利年增 29.6%
Q1-Q3 Net Profit After Tax Grew by 29.6% YoY

盈利能力顯著增強。
Profitability is significantly enhanced.



Q1-Q3 每股盈餘 (EPS) 達 2.11 元
Q1-Q3 Earnings Per Share (EPS) Reached NT\$2.11

年增長率達 29.4%。
Representing a year-over-year growth rate of 29.4%.

Business Performance

Consolidated Balance Sheet

Unit : NTD\$ Thousand

Item	September 30, 2025	%	September 30, 2024	%	YoY
Current Assets	383,984	51%	366,757	47%	4.7%
Non-current Assets	369,091	49%	408,297	53%	-9.6%
<u>Total Assets</u>	<u>\$753,075</u>	<u>100%</u>	<u>\$775,054</u>	<u>100%</u>	<u>-2.8%</u>
Current Liabilities	150,634	20%	136,903	18%	10.0%
Non-current Liabilities	81,421	11%	98,115	12%	-17.0%
<u>Total Liabilities</u>	<u>\$232,055</u>	<u>31%</u>	<u>\$235,018</u>	<u>30%</u>	<u>-1.3%</u>
<u>Total Equity</u>	<u>\$521,020</u>	<u>69%</u>	<u>\$540,036</u>	<u>70%</u>	<u>-3.5%</u>
<u>Total Liabilities & Equity</u>	<u>\$753,075</u>	<u>100%</u>	<u>\$775,054</u>	<u>100%</u>	<u>-2.8%</u>



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Business Performance

Consolidated Statement of Cash Flows

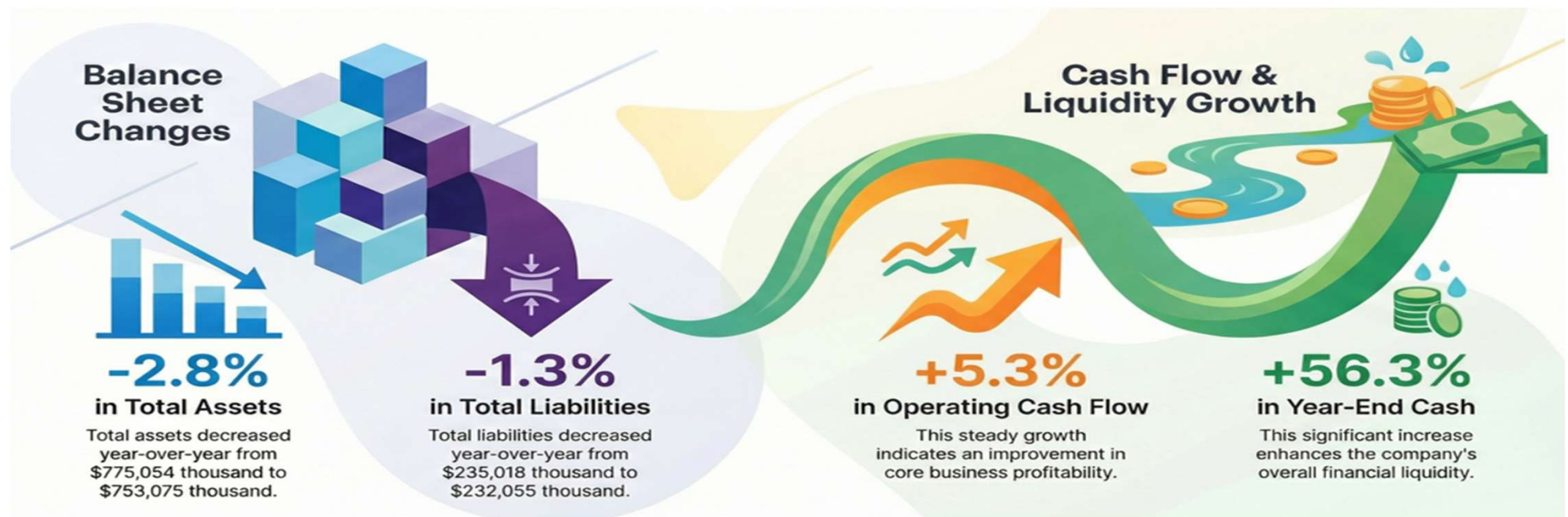
Unit : NTD\$ Thousand

Item	2025 Q1-Q3	2024 Q1-Q3	YoY
Cash Flows from Operating Activities	\$47,371	\$44,994	5.3%
Cash Flows from Investing Activities	20,133	19,284	4.4%
Cash Flows from Financing Activities	(\$74,754)	(\$79,465)	
Cash and Cash Equivalents, Beginning of Period	\$67,802	\$53,935	25.7%
<u>Cash and Cash Equivalents, End of Period</u>	<u>\$60,552</u>	<u>\$38,748</u>	<u>56.3%</u>



Business Performance

1. The scale of assets and liabilities remains stable and well-balanced.
2. The equity ratio is broadly consistent, with retained earnings continuing to accumulate.
3. Operating cash flows show steady growth, reflecting improved earnings cash conversion.



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Q & A



For further information:
Website: <https://www.tabc.com.tw>

