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**Taiming Assurance Broker Co., Ltd**

**Investor Conference  
2025 Q2 Review**



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# Market Overview

**Source:**

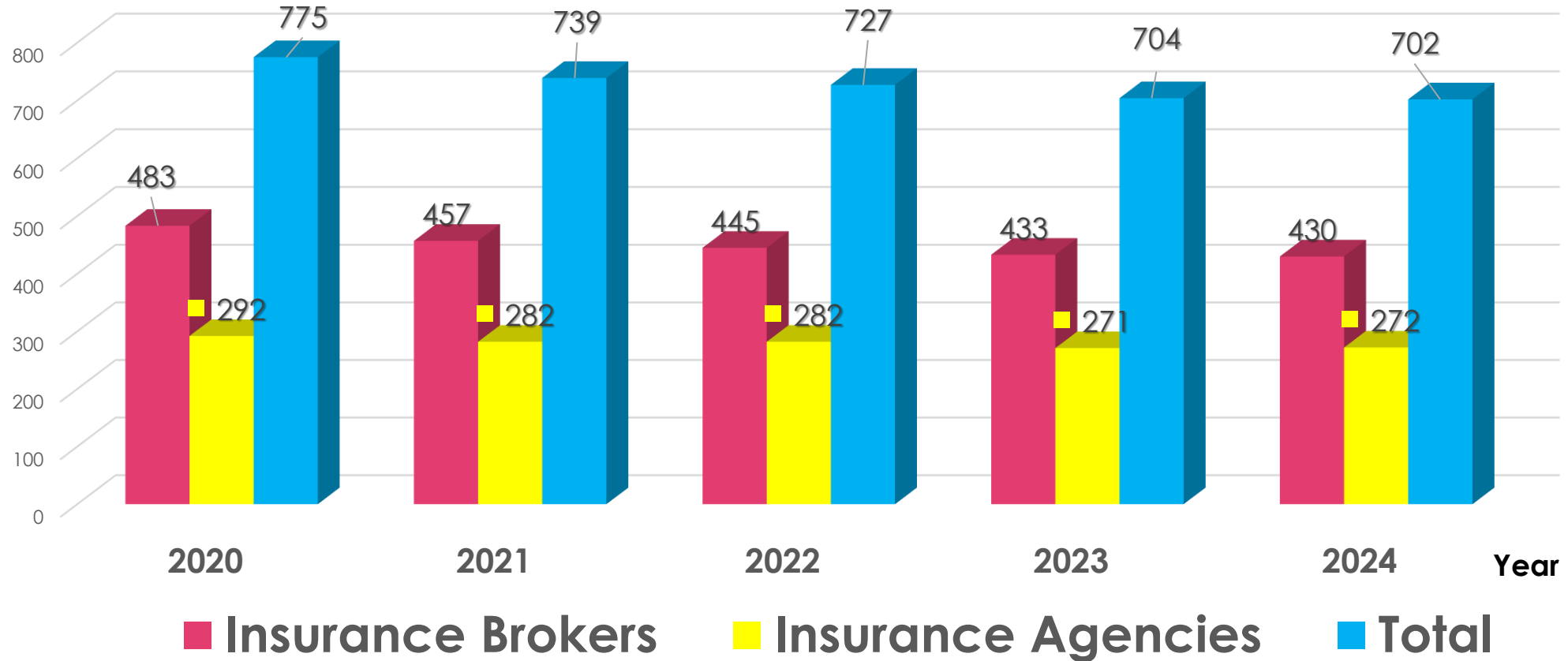
**Taiwan Insurance Institute**

**The Life Insurance Association of the Republic of China**

# Market Overview

## Number of Insurance Brokers & Agencies

Unit : Company

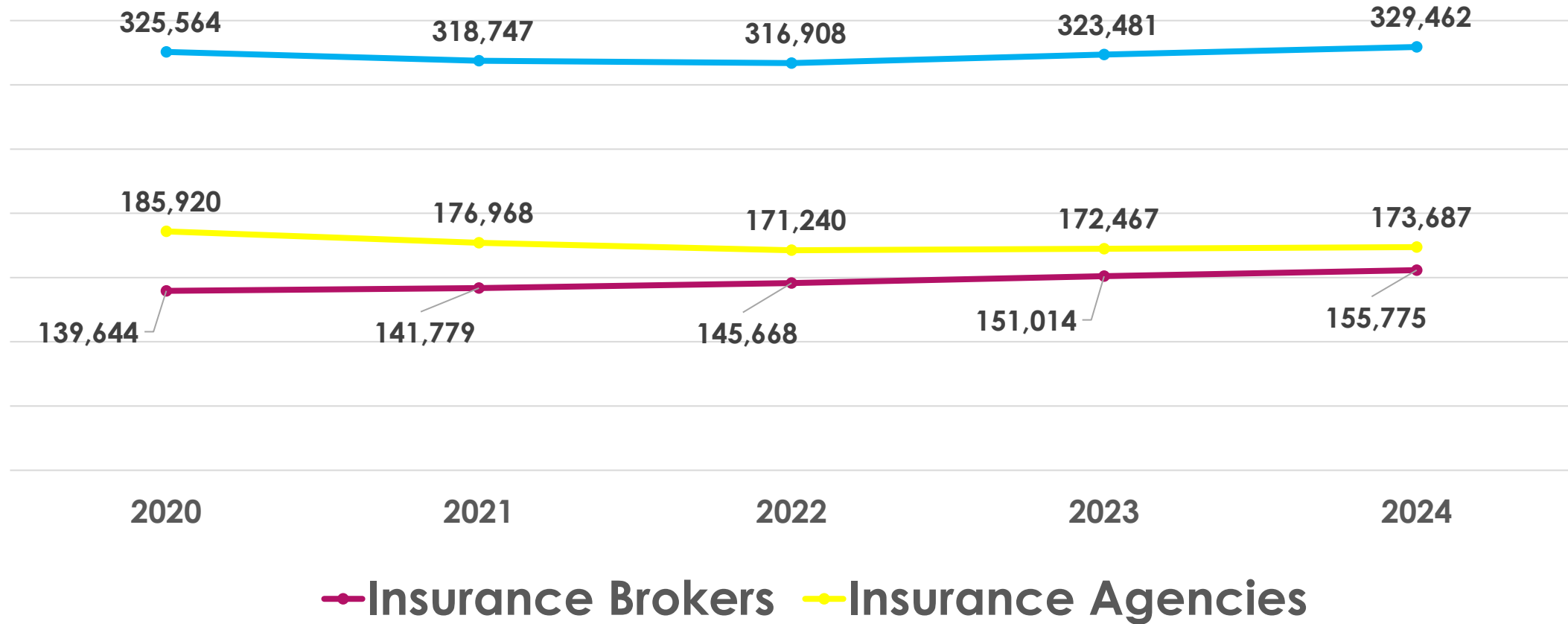


The number of companies includes both personal and organizational company types of institutes.

# Market Overview

## Salespersons of Insurance Brokers & Agencies

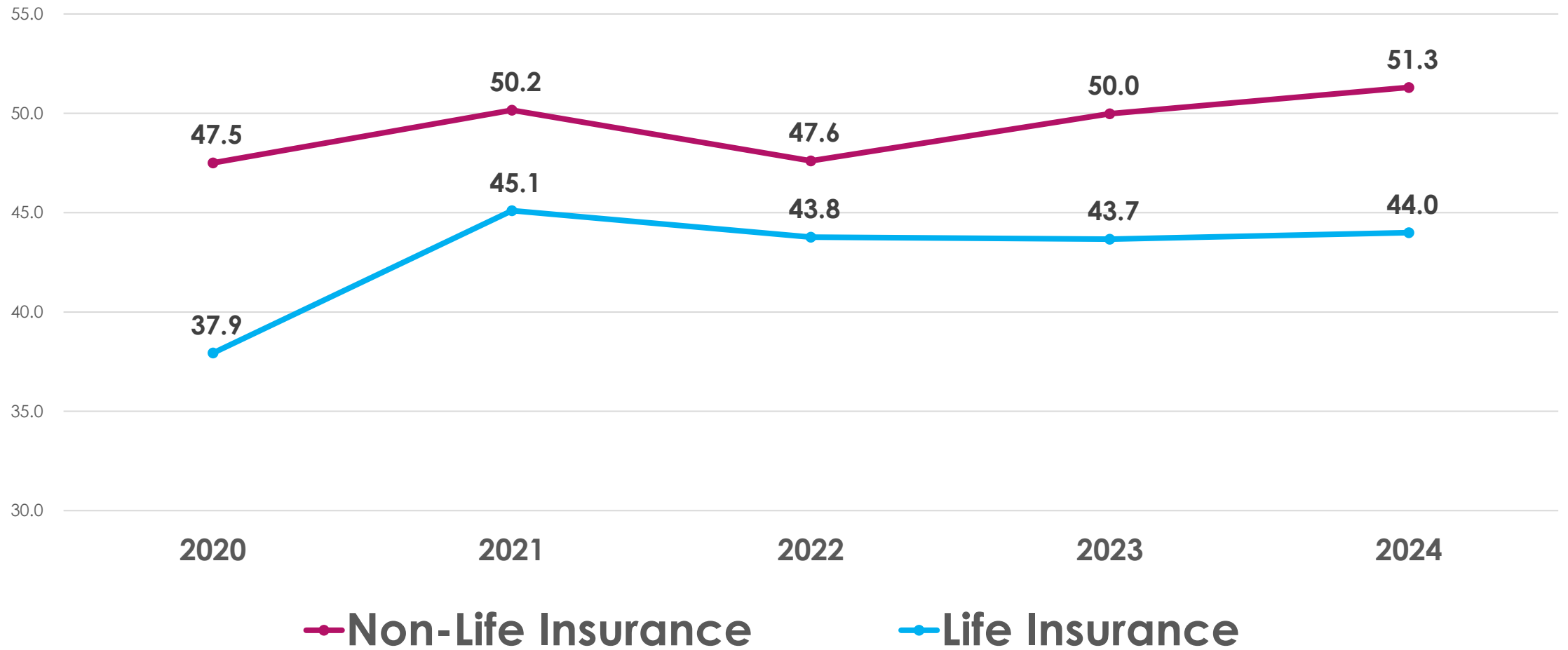
Unit: Person



# Market Overview

## Market Shares of Insurance Brokers & Agencies

Unit : %



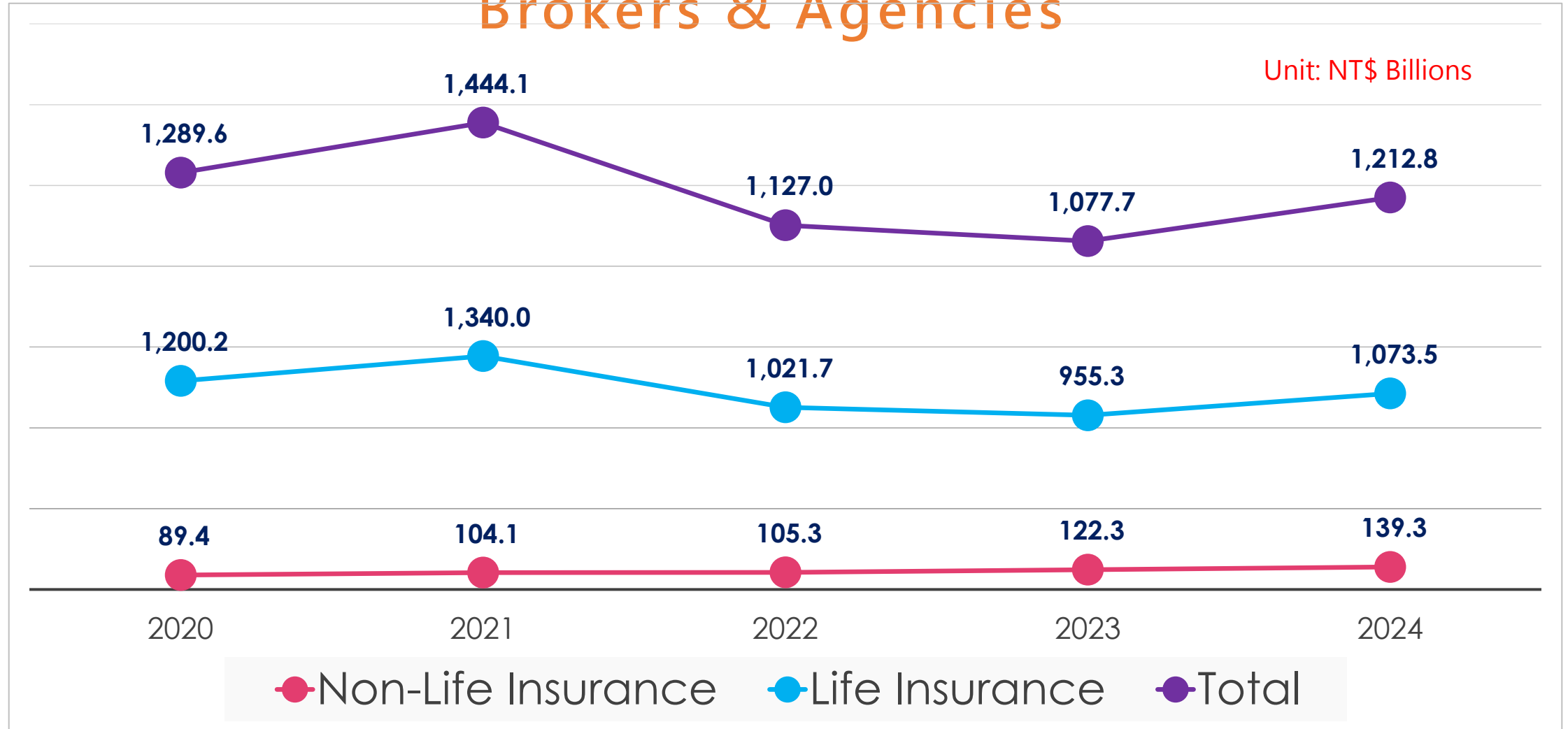
— Non-Life Insurance

— Life Insurance



# Market Overview

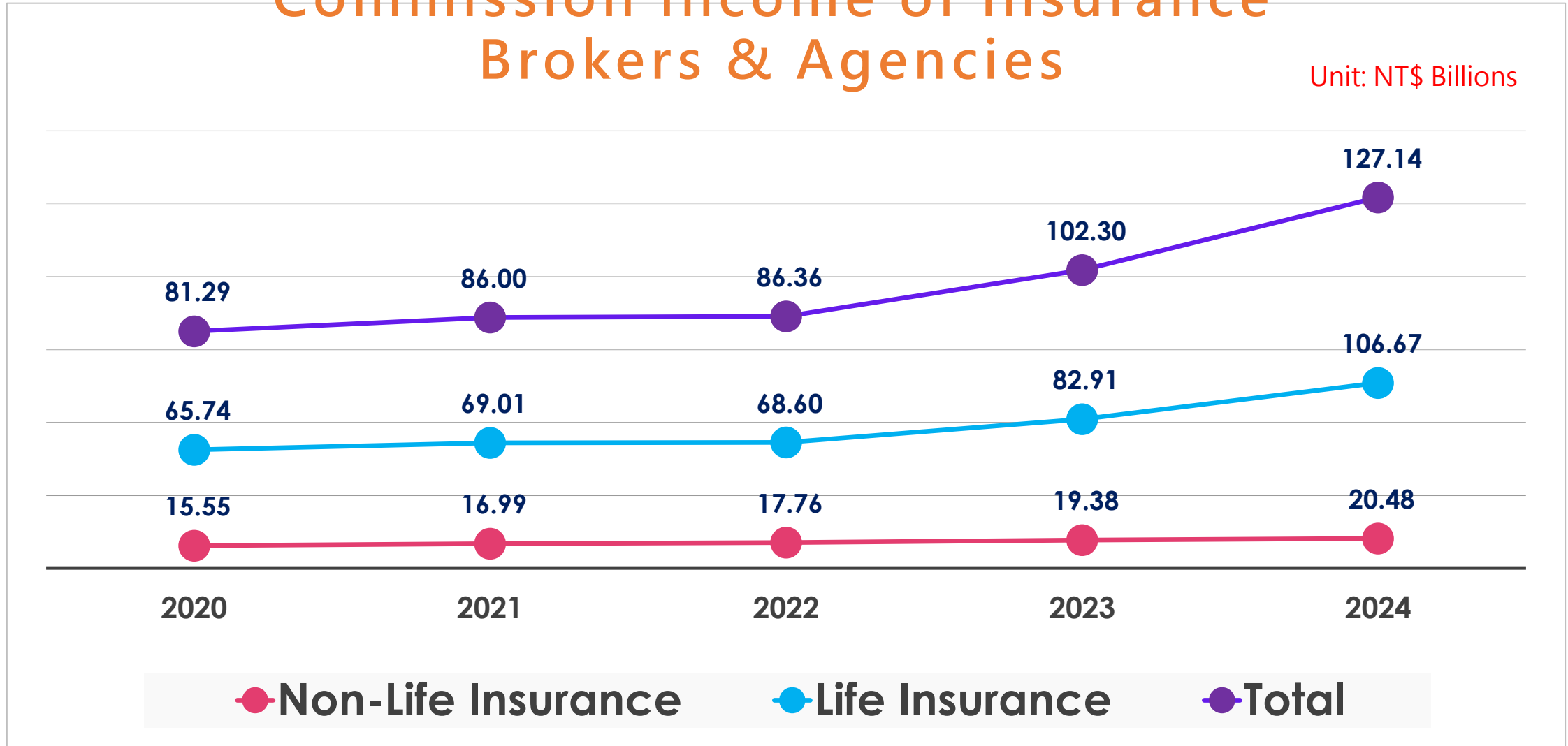
## Written Premium Income of Insurance Brokers & Agencies



# Market Overview

## Commission Income of Insurance Brokers & Agencies

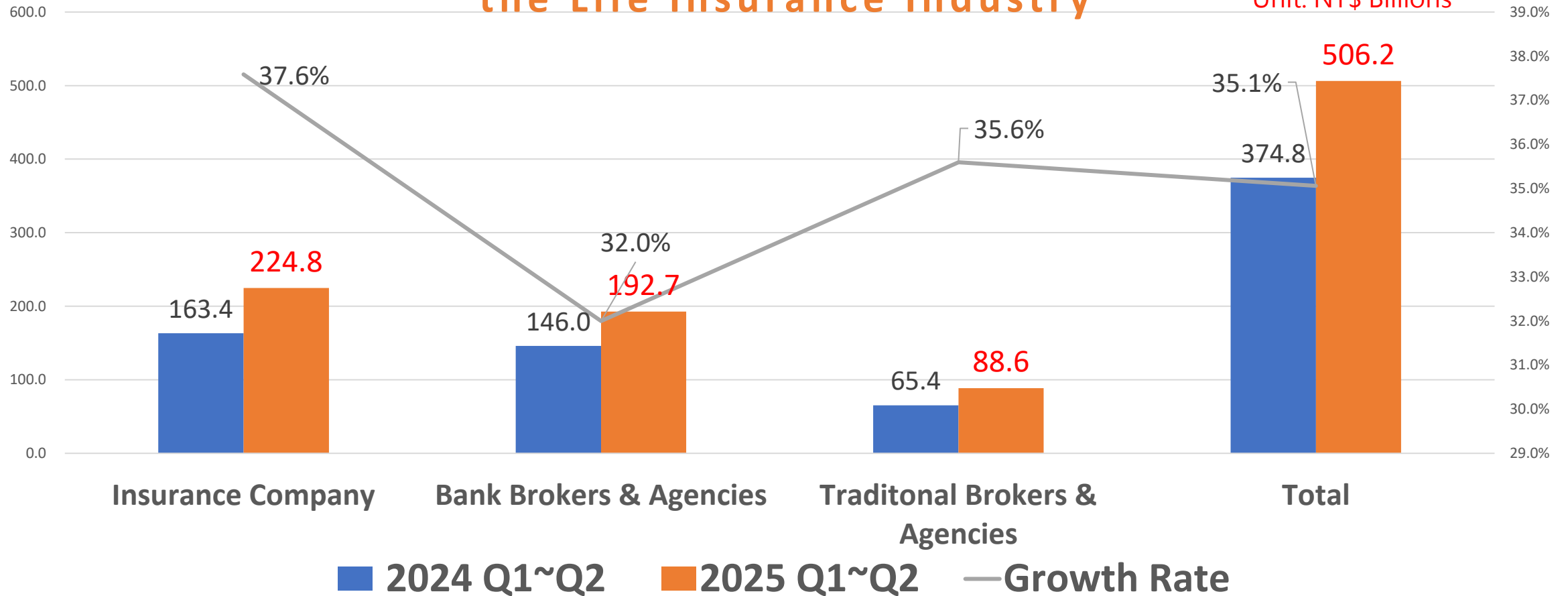
Unit: NT\$ Billions



# Market Overview

## Statistics of First-Year Premium Income by Source in the Life Insurance Industry

Unit: NT\$ Billions

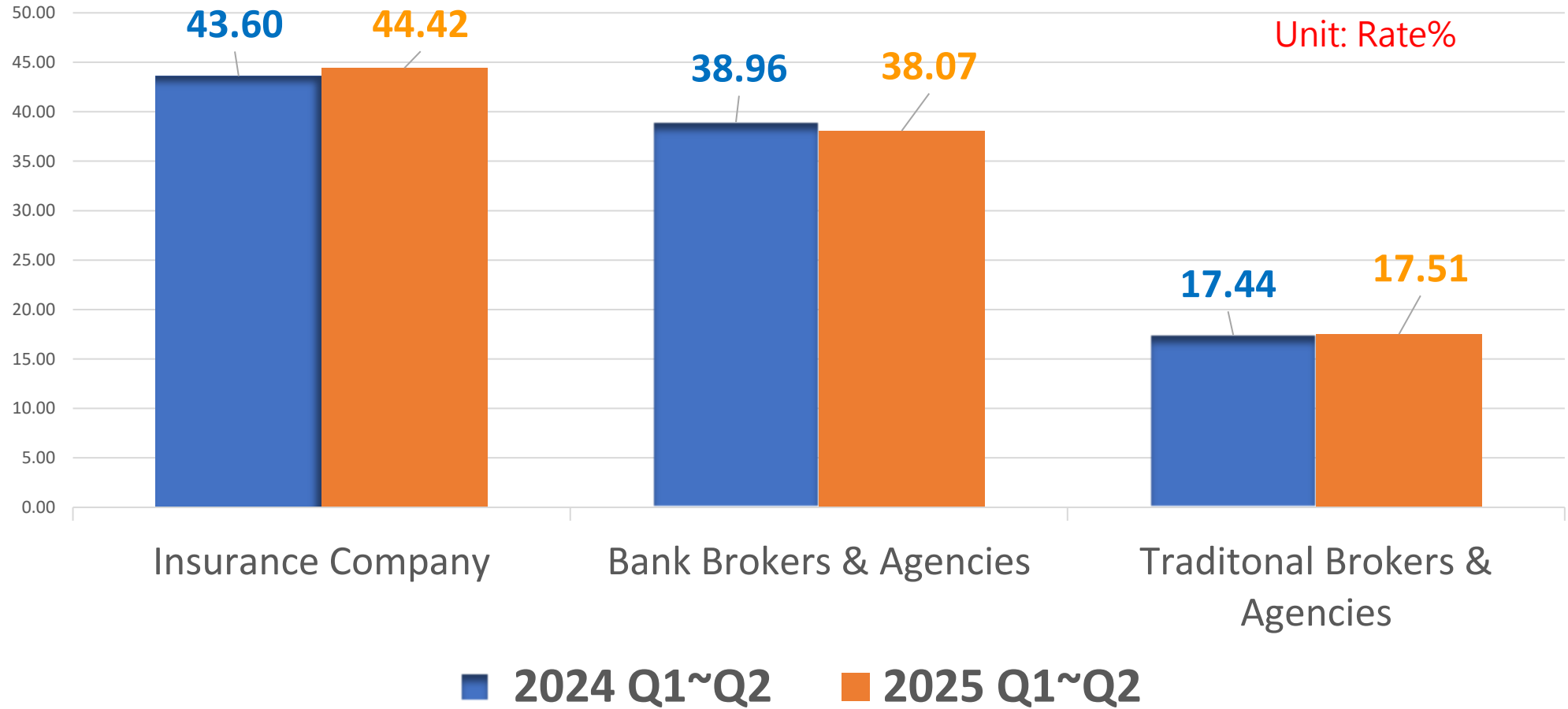


Note: Premium income figures are based on the statistics of premium income and liabilities published by the Life Insurance Association, with liabilities (classified as investment contracts) included in the total. (Same applies hereinafter.)



# Market Overview

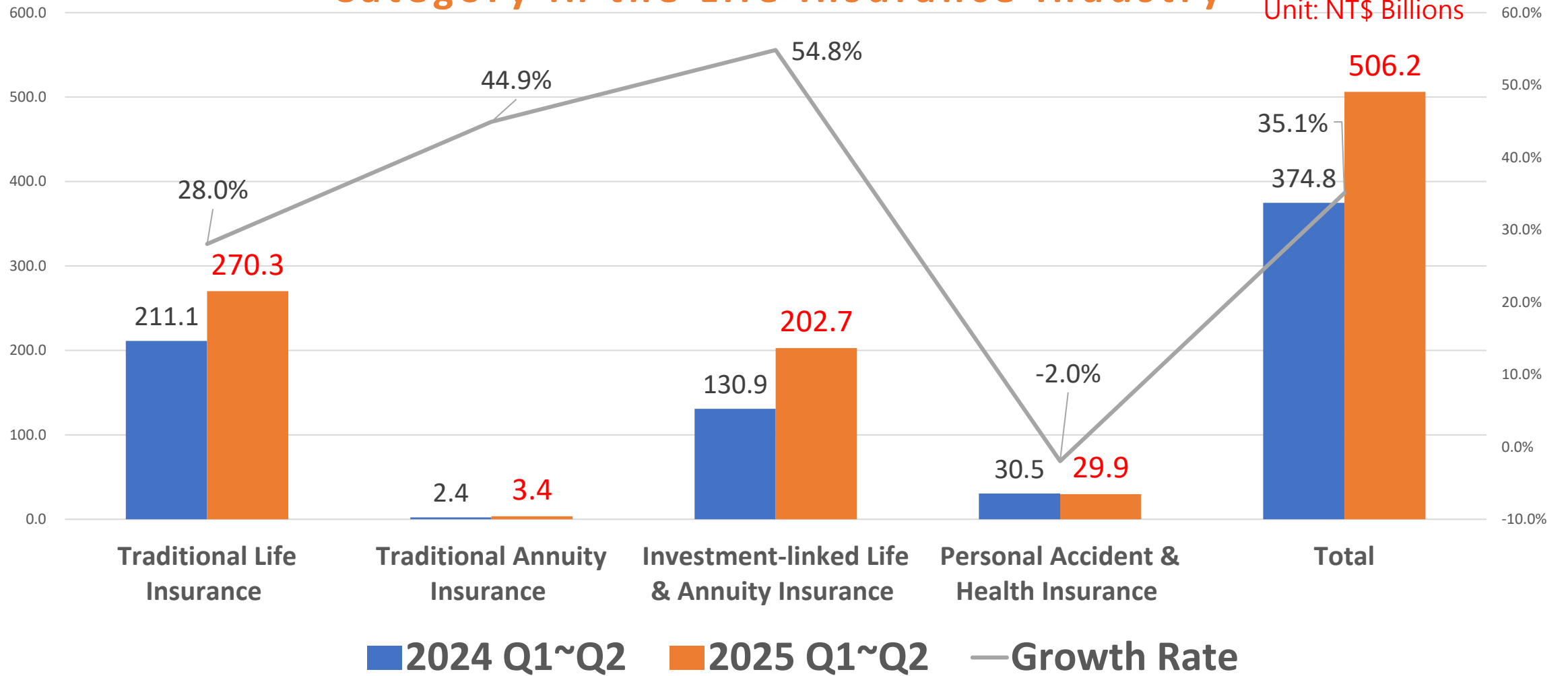
## Market Share of First-Year Premium Income by Distribution Channel in Life Insurance



# Market Overview

## Statistic of First-Year Premium Income by Product Category in the Life Insurance Industry

Unit: NT\$ Billions



■ 2024 Q1~Q2

■ 2025 Q1~Q2

— Growth Rate



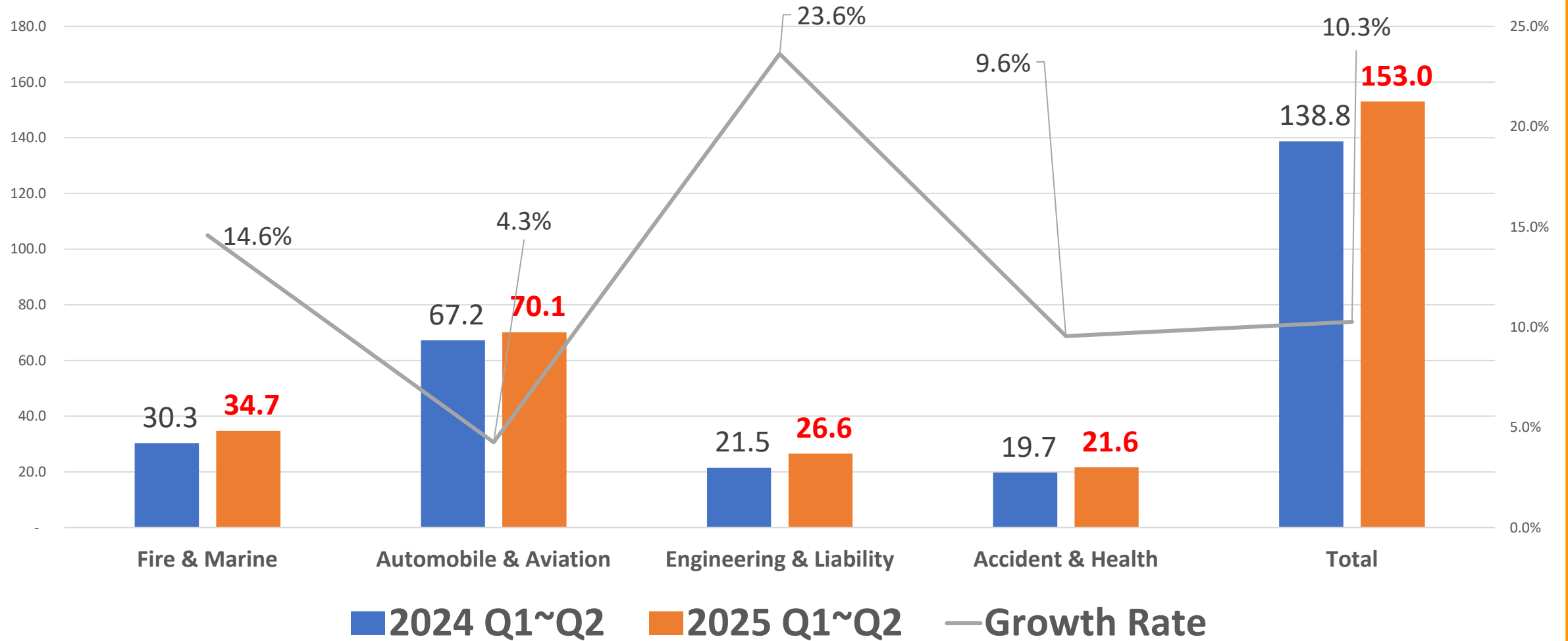
台名保險經紀人股份有限公司  
TAIMING ASSURANCE BROKER CO., LTD.



# Market Overview

## Statistics of Premium Income by Product in Non-Life Insurance Industry

Unit: NT\$ Billions



■ 2024 Q1~Q2 ■ 2025 Q1~Q2 — Growth Rate



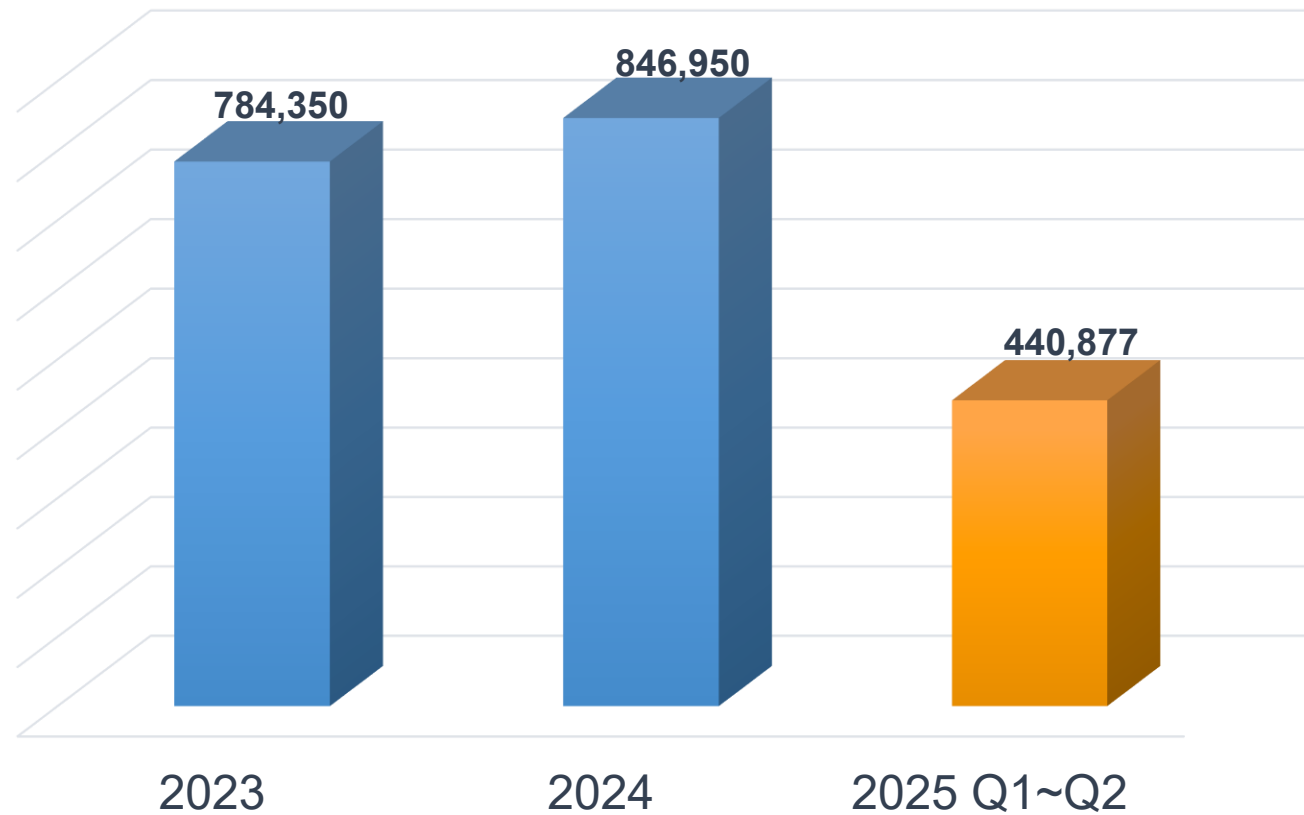
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# Business Performance

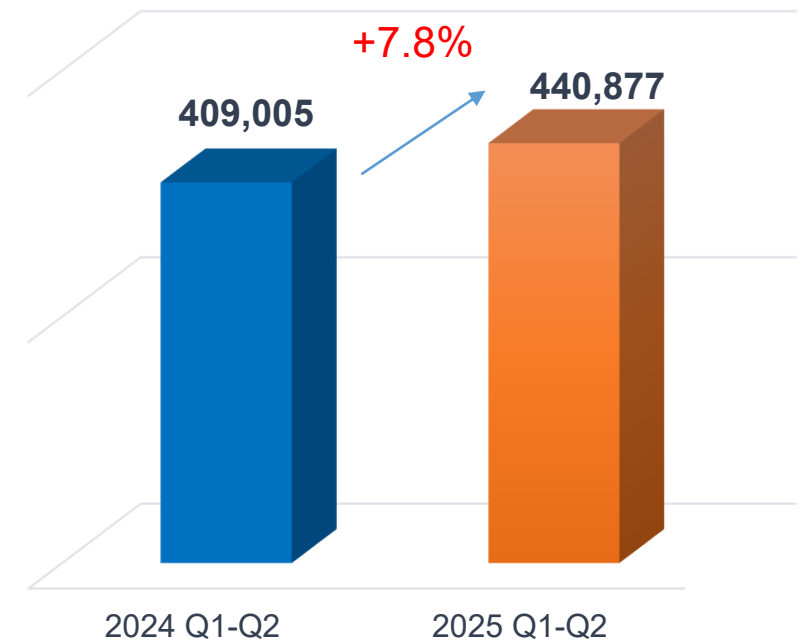
# Business Performance

## Operating Revenue

UNIT: NT\$ Thousands



### 2024 vs 2025 Q1-Q2 Revenue

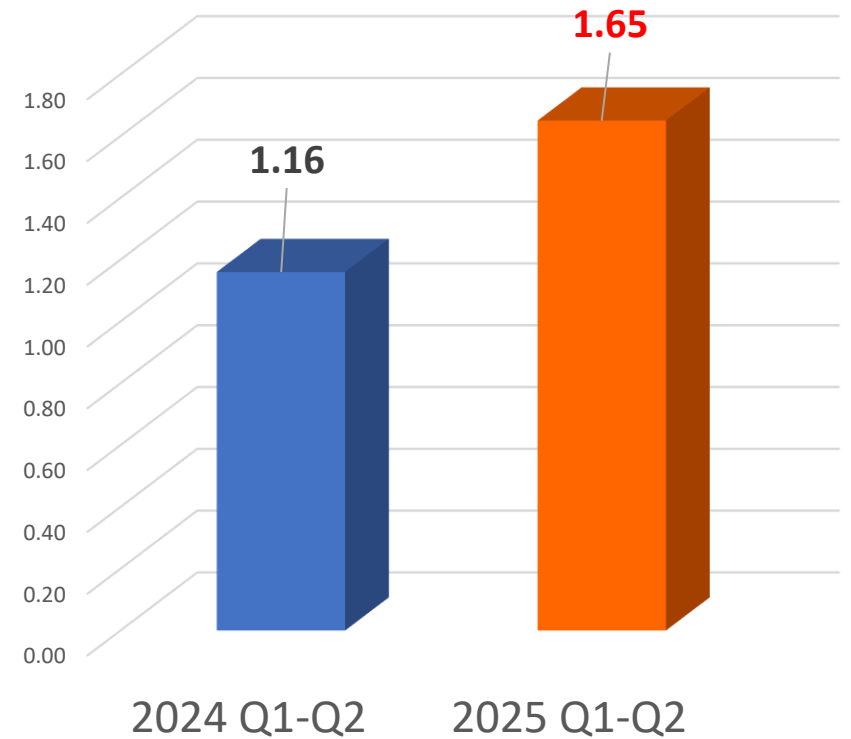
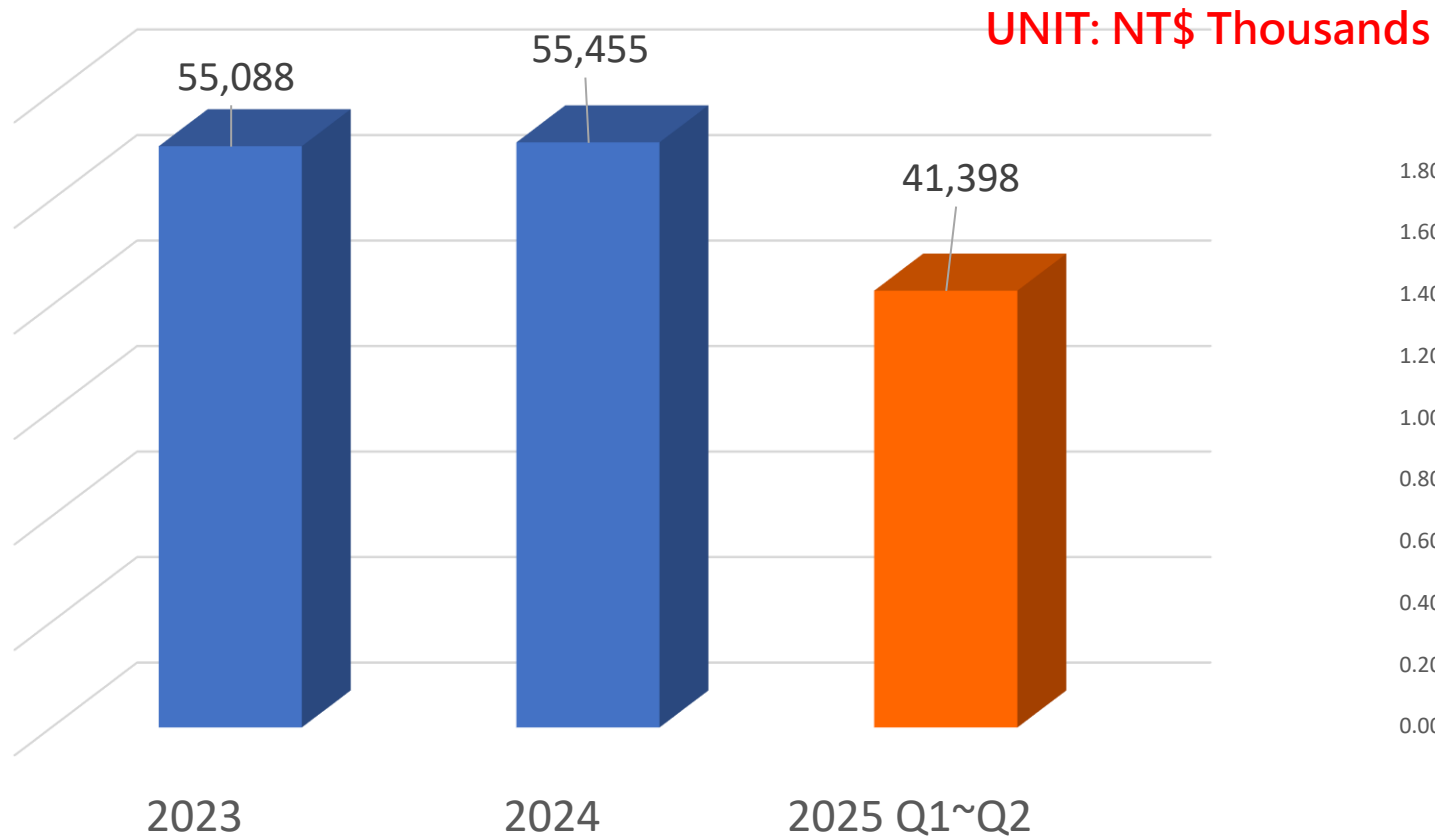


# Business Performance

## Consolidated Statements of Comprehensive Income

UNIT : NT\$ Per Share for EPS

2024 vs 2025 Q1-Q2  
Earnings Per Share



# Business Performance

## Consolidated Statements of Comprehensive Income

Unit : NTD\$ Thousand ;EPS Unit : NTD\$

Item	2025 Q1-Q2	%	2024 Q1-Q2	%	YoY
Operating Revenue	\$440,877	100%	\$409,005	100%	7.8%
<b>Gross Profit</b>	<b>79,133</b>	<b>18%</b>	<b>66,721</b>	<b>16%</b>	<b>18.6%</b>
Operating Expenses	52,539	12%	47,198	11%	11.3%
Net Operating Profit	26,594	6%	19,523	5%	36.2%
Non-Operating Income & Expenses	20,690	5%	14,184	3%	45.9%
<b>Net Income Before Tax</b>	<b>47,284</b>	<b>11%</b>	<b>33,707</b>	<b>8%</b>	<b>40.3%</b>
Income Tax Expenses	5,886	1%	4,600	1%	28.0%
<b>Net Profit for the Year</b>	<b>\$41,398</b>	<b>10%</b>	<b>\$29,107</b>	<b>7%</b>	<b>42.2%</b>
<b>Earnings Per Share</b>	<b>\$1.65</b>		<b>\$1.16</b>		<b>42.2%</b>

\*The above financial data are prepared based on IFRSs.

\*The EPS calculation basis for the second quarter of 2025 is 25,024 thousand shares.

# Business Performance

## Consolidated Balance Sheets

Unit : NTD\$ Thousand

Item	June 30, 2025	%	June 30, 2024	%	YoY
Current Assets	369,541	50%	368,191	47%	0.4%
Non-current Assets	375,245	50%	415,351	53%	-9.7%
<b><u>Total Assets</u></b>	<b><u>\$744,786</u></b>	<b><u>100%</u></b>	<b><u>\$783,542</u></b>	<b><u>100%</u></b>	<b><u>-4.9%</u></b>
Current Liabilities	149,207	20%	151,302	19%	-1.4%
Non-current Liabilities	88,536	12%	102,733	13%	-13.8%
<b><u>Total Liabilities</u></b>	<b><u>\$237,743</u></b>	<b><u>32%</u></b>	<b><u>\$254,035</u></b>	<b><u>32%</u></b>	<b><u>-6.4%</u></b>
<b><u>Total Equity</u></b>	<b><u>\$507,043</u></b>	<b><u>68%</u></b>	<b><u>\$529,507</u></b>	<b><u>68%</u></b>	<b><u>-4.2%</u></b>
<b><u>Total Liabilities &amp; Equity</u></b>	<b><u>\$744,786</u></b>	<b><u>100%</u></b>	<b><u>\$783,542</u></b>	<b><u>100%</u></b>	<b><u>-4.9%</u></b>



# Business Performance

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Unit : NTD\$ Thousand

Item	2025 Q1-Q2	2024 Q1-Q2	YoY
Cash Flows from Operating Activities	\$41,789	\$26,373	58.5%
Cash Flows from Investing Activities	16,506	15,797	4.5%
Cash Flows from Financing Activities	(\$68,900)	(\$61,667)	
Cash and Cash Equivalents, Beginning of Period	\$67,802	\$53,935	25.7%
<u>Cash and Cash Equivalents, end of Period</u>	<u>\$57,197</u>	<u>\$34,438</u>	<u>66.1%</u>



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# Q & A



For further information:  
Website: <https://www.tabc.com.tw>

